

**Vantage Point-Vail Condominium Association
2022 Board of Directors
Nomination & Resume**

I would like to add my name for the nomination to serve on the Board of Directors of Vantage Point-Vail Condominium Association. If elected, I will commit to serve my term as an active participant. I have completed the nomination form below and attached my resume. I give permission for it to be sent to all Vantage Point-Vail homeowners for the purpose of voting.

Name: _____ Phone Number: _____

Address: _____

Email: _____

Vantage Point-Vail Condo Number: _____

Describe experiences you have which would benefit the Association:

The reason you wish to serve on the Board of Directors:

Additional information you wish to include:

Signature: _____ Date: _____

Please return by Saturday, August 13, 2022.

Email: info@vantagepoint-vail.com

Mail: Vantage Point-Vail Condominium Association
508 E. Lionshead Circle
Vail, CO 81657

MICHAEL FREEDMAN-CPA

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Glenview, IL 60025

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EXECUTIVE PROFILE

Financial leader and adviser with extensive operational experience in real estate and marketing services organizations for both large and family-owned businesses. Proven ability to work successfully with financial and non-financial executives. Strong expertise in financial management, operational management, budgeting, forecasting, office management, client profitability, client compensation, contract negotiation, financial reporting, human resources and business management accompanied with excellent interpersonal and communication skills.

Core Competencies and Skills

- Profit & Loss Management
- Budgeting and Financial Reporting
- Contracts and Fee Negotiations
- Client Financial Management
- Client Fee Compensation
- RFP Management
- Commercial Insurance Procurement
- Expertise in Financial Accounting Systems
- Strategic Business Planning
- Federal, State & Local Tax Compliance
- Operational Management
- Construction Financial Management

PROFESSIONAL EXPERIENCE AND ACHIEVEMENTS

HEARTLAND REAL ESTATE PARTNERS, Chicago, IL

2012-now

Chief Financial Officer, Managing Director

2014-now

Responsible for financial management of Real Estate firm's operations, treasury, budgeting and tax preparation. Financial oversight of firm's real estate construction projects and real estate management companies. Responsible for financial management of construction projects ranging from \$1,000,000 to \$50,000,000.

Consultant

2012-2014

Responsible for preparation of consolidated financial statements, tax returns and cash flow forecasts for Real Estate Investment Company with over \$200 million in investments. Responsible for financial management of \$25 million construction project.

HILL & KNOWLTON PUBLIC RELATIONS, Chicago, IL

1994-2011

Chief Financial Officer – Finance, Operations and Human Resources

2010-2011

- Directed human resources and benefits for Chicago operation
- Oversaw training, hiring and internship programs
- Directed conversion of financial and business management system

Senior Vice President of Operations/Chief Financial Officer **2000-2010**

- Directed all finance and operational functions for Chicago office and design firm (\$12,000,000 in revenues). Oversaw financial and operations staff of six, financial reporting, budgeting, operations, IT and HR functions, management of client compensation, contract negotiation and client profitability management. Responsible for financial management of several of the firm's worldwide clients.
- Accomplishments included enhancement of client agreements generating \$250,000 annually to revenues in Chicago and over \$2,000,000 annually in firm's U.S. Operations.
- Identified cost savings and reduced annually operating expenses by \$1,000,000
- Planning, execution and oversight of 19,000 square foot build-out and relocation of 80 staff
- Established business operations for the firm's start-up Design Company.

Regional Controller/Vice President **1994-2000**

- Responsible for management of firms Midwest operations (Houston and Chicago).
- Led local IT technology implementation improving productivity for consultants that was the blueprint for a U.S. wide technology implementation.
- Implemented cost saving measures reducing operating expenses over six figures annually.

CONSULTANT (Accounting, Tax & Audit) **1991-now**

- Accounting and preparation of financial statements for clients
- Set up Quickbooks for a variety of businesses
- Performed review and compilations, prepared tax returns for individuals and small businesses
- Contracted with companies and accounting firms to perform audits and tax returns

FOOTE, CONE & BELDING, Manager of International Internal Auditing **1981-1991**

- Managed the internal audit department for one of the largest Advertising Agencies
- Performed financial and operational audits in the Company's worldwide operations.
- Successfully implemented internal control and operational improvements in various operations.

PRICEWATERHOUSECOOPERS, Senior Auditor **1977-1981**

Responsible for management of audits of public and private corporations and preparation of small business Corporate and Individual tax returns.

EDUCATION

Bachelor of Science in Accountancy, University of Illinois at Urbana-Champaign
Eckerd College Leadership Development Program Certificate

PROFESSIONAL ASSOCIATIONS/CERTIFICATIONS

Licensed CPA, American Institute of Certified Public Accountants and Illinois CPA Society